What is claimed is:

1

2

3

4

5

6

13=

14

15]

اً 16

1

2

3

1. A computer-implemented electronic commerce apparatus for generating a tailored promotion to a consumer over a distributed communication network, comprising:

a connection to said distributed communication network; and

a consumer information storage, said consumer information storage including a consumer identifier storage for identifying individual consumers, at least one network site identifier for identifying a commercial site on said network, and including for each network site consumer identifier activity information pertaining to network sites accessed by said individual consumers and associated with individual consumers;

wherein said electronic commerce apparatus receives said activity information, stores said activity information in said consumer information storage by individual consumer, and uses said activity information to create a tailored promotion and to present said tailored promotion to said consumer at a particular network site upon said consumer's visit to a said network site.

2. The computer-implemented electronic commerce apparatus of claim 1, further including a database of promotions which are selected among in order to create said tailored promotion.

1 The computer-implemented electronic commerce apparatus of claim 1, further including a database of subscribers to said 2 3 tailored promotion.

3

- 1 The computer-implemented electronic commerce apparatus 2 of claim 3, wherein said particular network site is a subscriber 3 and is listed in said database of subscribers.
- 1 5. The computer-implemented electronic commerce apparatus 2 of claim 1, wherein said distributed communication network is the Internet.
 - The computer-implemented electronic commerce apparatus of claim 1, wherein said activity information is obtained from a cookie file stored on said consumer's computer.
 - 7. The computer-implemented electronic commerce apparatus of claim 1, wherein said activity information includes a pages visited information.
- 1 The computer-implemented electronic commerce apparatus 2 of claim 1, wherein said activity information includes a products 3 and services reviewed information.

- 9. The computer-implemented electronic commerce apparatus of claim 1, wherein said activity information includes a purchases made information.
- 1 10. The computer-implemented electronic commerce apparatus 2 of claim 1, wherein said electronic commerce apparatus receives 3 said activity information from a consumer's computer upon a visit 4 by said consumer to a first network site.

THE REPORT OF THE PARTY OF THE

Man that they then then then

1 A computer-implemented electronic commerce method for 2 generating a tailored promotion to a consumer over a distributed communication network, comprising the steps of: 3 obtaining an activity information of a consumer when said 4 5 consumer visits a first network site; 6 storing consumer preference information contained in said 7 activity information; receiving a consumer web request for access to a second 8 9 network site; creating a tailored promotion for said consumer from said 10

115

2 3 10

2

3

preference information; and

presenting said tailored promotion to said consumer at said second network site.

- 12. The computer-implemented electronic commerce method of claim 11, wherein said activity information is obtained from a cookie file stored on said consumer's computer.
- 13. The computer-implemented electronic commerce method of claim 11, wherein said second network site is a subscriber to said computer-implemented electronic commerce method.

The computer-implemented electronic commerce method of 1 2 claim 11, wherein said storing step further includes the steps 3 of: storing a consumer identifier; 4 5 storing a network site identifier for a website stored in 6 said cookie file; storing a pages visited information for said network site; 7 storing a products reviewed information for said network 8 9 site; and storing a purchases made information for said network site. 10

15. The computer-implemented electronic commerce method of claim 11, wherein said distributed communication network is the Internet.

A computer-implemented electronic commerce method for 1 2 generating a tailored promotion to a consumer over a distributed 3 communication network, comprising the steps of n storing a consumer identifier contained in an activity 4 5 information of said consumer; storing a network site identifier for each network site 6 stored in said activity information; 7 storing a pages visited information, if any, for said each 8 9 network site; storing a products reviewed information, if any, for said 10 11= each network site; storing a purchases made information, if any, for said each network site; 14 receiving a consumer request for a particular network site; creating a *tailored promotion for said consumer from said 16 preference information; and 17 presenting said tailored promotion to said consumer at said 18 particular /network site. 1.5

1

2

3

4

fixst network site.

18

claim/16, further including the preliminary step of obtaining an

activity information of a consumer when said consumer visits a

The computer-implemented electronic commerce method of

- 1 18. The computer-implemented electronic commerce method of 2 claim 16, wherein said activity information is obtained from a 3 cookie file stored on said consumer's computer.
 - 19. The computer-implemented electronic commerce method of claim 16, wherein said activity information is purchased.
 - 20. The computer-implemented electronic commerce method of claim 16, wherein said second website is a subscriber to said computer-implemented electronic commerce method.
 - 21. The computer-implemented electronic commerce method of claim 16, wherein said distributed communication network is the Internet.

add

1

2

_ 1

2

3